



## FOR IMMEDIATE RELEASE

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**The New Jersey School Boards Association Insurance Group (NJSBAIG)  
Partners with Scenario Learning to Increase School Safety**  
*Providing comprehensive staff training from SafeSchools® to member districts*

**Cincinnati, OH** (August 19, 2013) – The New Jersey School Boards Association Insurance Group (NJSBAIG) is partnering with Scenario Learning, the developers of the award-winning SafeSchools suite of K-12 safety products, to create safer learning environments for their insured schools. Schools insured by NJSBAIG now have complimentary access to SafeSchools Training, the leading web-based safety training and compliance management system specifically designed for school employees.

The shootings at Sandy Hook Elementary refocused the nation on the very real threat of gun violence in our schools. In addition, bullying and sexual misconduct incidents continue to make headlines and are pressing concerns for school administrators. To help safeguard schools, all staff members and volunteers should be properly trained to prevent and respond to these scenarios as well as more common school safety concerns including transportation, playground or science lab hazards, and medical or facility emergencies. With decreasing budgets, finding new and efficient ways to provide staff training becomes even more essential for school officials.

“NJSBAIG is excited to include SafeSchools’ online training as another Value Added Service. The goal is to provide an opportunity for our member districts to receive required trainings more effectively. Partnering with Scenario Learning will allow NJSBAIG to meet our mission; keeping dollars where they belong: *in the classroom*,” said Tony Jones, Loss Control Manager, New Jersey School Boards Association Insurance Group.

The SafeSchools Staff Training System includes a comprehensive library of online courses covering a wide range of important school safety topics, like Bloodborne Pathogens; Boundary Invasion; Gang Awareness; Slips, Trips and Falls; School Violence Prevention and more. New Jersey schools also have access to two state-specific courses, Bullying Prevention and Hazard Communications. Each SafeSchools Training course is 100 percent school-focused and written by a leading authority on school safety. The training is available online, reducing the need for costly in-service days and time out of the classroom. Each course completion is automatically tracked and recorded by a state-of-the-art compliance management system and a variety of valuable reports are available on-demand for administrators. Using SafeSchools Training,

districts can develop a sound risk management culture to mitigate exposure and losses, and comply with important state mandates.

“We provide our insurance partners with an innovative way to add even more value to the services they offer their clients. When school staff members are properly trained, they are better equipped to respond in the event of an emergency, which may mean the difference between life and death,” said Brian Taylor, President and Chief Executive Officer, Scenario Learning.

SafeSchools Training has helped thousands of districts nationwide reduce costs and increase safety through effective staff training. Districts that have most successfully implemented the online training program have realized a 51 percent decrease in the severity of property and liability claims and a 58 percent decrease in workers’ compensation claims – saving hundreds of thousands of educational dollars a year. For an overview of the SafeSchools Training system, please visit <http://youtu.be/uAOG6Xs1bcE>.

NJSBAIG agents who would like to learn more about SafeSchools Training may contact Jim Nulsen, Business Development Director at (800) 434-0154, ext. 7009 or e-mail [jnulsen@safeschools.com](mailto:jnulsen@safeschools.com).

### **About Scenario Learning**

Web site: [www.scenariolearning.com](http://www.scenariolearning.com)

Located in Cincinnati, Ohio, Scenario Learning is a leading developer of award-winning safety and compliance solutions that help create safer schools and workplaces. The company’s award-winning product portfolio includes online solutions for staff training, bullying reporting and tracking, accident tracking, and MSDS management for the education and business markets. Known best for its market-leading SafeSchools suite of K-12 products, Scenario Learning serves thousands of school districts, insurance providers, and businesses around the world.

### **About the New Jersey School Boards Insurance Group**

Web site: [www.njsbaig.org](http://www.njsbaig.org)

Located in Burlington, New Jersey, New Jersey School Boards Association Insurance Group (NJSBAIG) is a non-profit public entity founded in 1983. NJSBAIG provides New Jersey public schools with stable and cost competitive insurance. NJSBAIG currently serves approximately 400 New Jersey school districts. NJSBAIG provides more than insurance protection. At no extra cost, field services are available to our school districts including assigned member services representatives, loss control engineers, claims investigators and rehabilitation nurses.

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