

Aug 7, 2014, 3:06pm EDT

## EXCLUSIVE: Fast-growing Cincinnati tech company moves HQ



Courtesy Scenario Learning LLC

Scenario Learning LLC, a Silverton-based developer of safety and compliance solutions for schools and workplaces, moved its headquarters to Keystone Parke in Evanston.



[Tom Demeropolis](#)

Reporter- *Cincinnati Business Courier*

[Email](#) | [Twitter](#) | [Google+](#) | [LinkedIn](#)

Scenario Learning LLC, a Silverton-based developer of safety and compliance solutions for schools and workplaces, moved its headquarters to Keystone Parke in Evanston.

Scenario Learning is subleasing about 16,000 square feet at Keystone Parke, in space formerly occupied by [Strayer University](#), for four years. [Brian Taylor](#), founder and CEO of Scenario Learning, said the company needed more space than the two buildings it occupied in Silverton.

“We wanted to make sure we didn’t paint ourselves into a corner,” Taylor said of more than doubling the company’s offices.

The company has 48 employees, with plans to add 10 more in the next 12 months. Taylor wouldn’t disclose Scenario Learning’s revenue but said it’s less than \$10 million. However, sales have been increasing at 30 percent annually for the past five years, including mid-40 percent growth last year, and the company is getting “relatively close” to that eight-figure mark.

Scenario Learning was incubated by Taylor and [Greg Estep](#) in 2004 at the Hamilton County Business Center, the region’s oldest incubator. Taylor and Estep started with one program, the SafeSchools Online Staff Training System, for K-12 schools.

The company’s product is a web-based subscription training program that charges school districts a flat fee of \$5 to \$10 per employee. Clients use the program for mandatory staff training by delivering expert-authored courses on school safety topics such as school violence prevention, bloodborne pathogens and bullying prevention.

Scenario Learning’s clients include Cincinnati Public Schools, Mason City Schools, Sycamore Community Schools, Fairfield City School District, Lakota Local Schools and Boone County Schools. The company has about 5,000 clients.

The company has expanded into the higher education market with its SafeColleges product line and non-academic institutions with its SafePersonnel product line.

“Safety really resonates with everyone, everywhere,” said [Donna McMullin](#), vice president of marketing for Scenario Learning.

Scenario Learning was represented by [Sean Mangialardo](#), managing principal with Cresa Cincinnati. [Bill Schneller](#), vice president with [CBRE](#), represented Strayer University in the sublease.

The new office is located at 2135 Dana Ave., suite 300.

Demeropolis covers real estate, retail and restaurants.

**Industries:**

[Education](#), [Technology](#), [Commercial Real Estate](#)